

OUR PERFORMANCE (continued)

FIVE YEAR SUMMARY

	2018 ¹ \$m	2017 ¹ \$m	2016 \$m	2015 \$m	2014 \$m
Financial performance cash²					
Net interest income	14,514	14,875	15,095	14,616	13,797
Other operating income	4,700	4,941	5,499	5,921	5,781
Operating expenses	(9,248)	(8,967)	(10,439)	(9,378)	(8,760)
Profit before credit impairment and income tax	9,966	10,849	10,155	11,159	10,818
Credit impairment charge	(688)	(1,199)	(1,956)	(1,205)	(989)
Income tax expense	(2,775)	(2,826)	(2,299)	(2,724)	(2,700)
Non-controlling interests	(16)	(15)	(11)	(14)	(12)
Cash profit from continuing operations²	6,487	6,809	5,889	7,216	7,117
Cash profit/(loss) from discontinued operations	(682)	129	N/A	N/A	N/A
Cash profit	5,805	6,938	5,889	7,216	7,117
Adjustments to arrive at statutory profit ²	595	(532)	(180)	277	154
Profit attributable to shareholders of the Company	6,400	6,406	5,709	7,493	7,271
Financial position					
Assets	942,624	897,326	914,869	889,900	772,092
Net assets	59,383	59,075	57,927	57,353	49,284
Common Equity Tier 1	11.4%	10.6%	9.6%	9.6%	8.8%
Common Equity Tier 1 – Internationally Comparable Basel 3 ³	16.8%	15.8%	14.5%	13.2%	12.5%
Return on average ordinary equity (statutory) ⁴	10.9%	11.0%	10.0%	14.5%	15.8%
Return on average assets (statutory)	0.7%	0.7%	0.6%	0.9%	1.0%
Cost to income ratio (cash) ²	51.6%	46.1%	50.7%	45.7%	44.7%
Shareholder value – ordinary shares					
Total return to shareholders (share price movement plus dividends)	0.6%	13.1%	9.2%	(7.5%)	5.9%
Market capitalisation	80,979	86,948	80,886	78,606	85,235
Dividend (cents)	160c	160c	160c	181c	178c
Franked portion – interim	100%	100%	100%	100%	100%
– final	100%	100%	100%	100%	100%
Share price – high (dollar)	\$30.80	\$32.95	\$29.17	\$37.25	\$35.07
– low (dollar)	\$26.08	\$25.78	\$21.86	\$26.38	\$28.84
– closing (dollar)	\$28.18	\$29.60	\$27.63	\$27.08	\$30.92
Share information					
(per fully paid ordinary share)					
Earnings per share (cents) (statutory)	221.6	220.1	197.4	271.5	267.1
Dividend payout ratio (statutory)	72.1%	73.4%	81.9%	68.6%	67.4%
Net tangible assets per ordinary share ⁵	\$18.47	\$17.66	\$17.13	\$16.86	\$14.65
No. of fully paid ordinary shares issued (millions)	2,874	2,937	2,927	2,903	2,757
Dividend reinvestment plan (DRP) issue price					
– interim	\$27.76	\$28.80	\$24.82	\$31.93	\$33.30
– final	-	\$29.02	\$28.16	\$27.08	\$32.02
Other information					
No. of employees (full time equivalents)	39,924	44,896	46,554	50,152	50,328
No. of shareholders	509,238	522,425	545,256	546,558	498,309

¹ During 2018, part of Wealth Australia and TSO and Group Centre division was classified as a discontinued operation. 2017 comparatives have been restated accordingly. 2016 to 2014 has not been restated. All ratios are presented on a Group basis inclusive of discontinued operations across 2018 to 2014.

² Cash profit excludes non-core items included in statutory profit and is provided to assist readers in understanding the result of the ongoing business activities of the Group. Cash profit is not audited; however, the external auditor has informed the Audit Committee that the adjustments have been determined on a consistent basis across each period presented, and the adjustments for the sale impact of Shanghai Rural Commercial Bank (SRCB) in 2018 and 2017 are appropriate.

³ Internationally Comparable Methodology applied for 2015–2018 aligns with APRA's information paper entitled 'International Capital Comparison Study' (13 July 2015). Basel Internationally Comparable ratios do not include an estimate of the Basel I capital floor requirement.

⁴ Average ordinary equity excludes non-controlling interests and preference shares.

⁵ Equals shareholders' equity less preference share capital, goodwill, software and other intangible assets divided by the number of ordinary shares.