

ANZ Share Investment Loan - Diversified Feature

The Diversified feature of the ANZ Share Investment Loan requires diversification into at least 4 stocks or managed funds. It rewards responsible investors who diversify their portfolio by leveraging against twice as many stocks as a standard ANZ Share Investment Loan as well as offering higher Loan to Value Ratios (LVRs) on most stocks. This allows you to choose between higher leverage when you need it or a greater cushion against market falls before you receive a margin call. The extensive ANZ Approved Securities List is available at www.anz.com/investmentlending/asl. You can also determine how much you can borrow against your diversified portfolio using our online Diversification Calculator.

Benefits of the Diversified feature

Borrow against a market-leading Approved Securities List (ASL)

The Diversified feature lets you borrow against twice as many shares at higher LVRs than our standard ANZ Share Investment Loan. You can also borrow against managed funds.

Increase leverage

You can choose to use the added flexibility of higher LVRs to increase your leverage and make the most of market opportunities.

Increase your cushion against a margin call

Alternatively, you can choose to maintain your existing loan amount and have a bigger cushion before you need to meet a margin call. The higher LVRs permitted by the Diversified feature may increase how far your portfolio would need to fall before you would receive a margin call.

Consolidate your holdings to increase your borrowing power

If you have more than one margin loan or hold shares or managed funds outside your margin loan, you now have a very good reason to consolidate into a single ANZ Share Investment Loan. Higher LVRs offered by the Diversified feature will let you borrow more on a larger selection of Australian shares compared to most other margin lenders.

The Diversified feature is designed for people who:

- recognise the benefits of diversification and regularly maintain four or more stocks or managed funds in their portfolio
- seek access to a broader range of share investment opportunities
- want to lower the chances of a margin call through a higher Security Value, or
- want to maximise their gearing ratio, understanding the potential risks of higher leverage.

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How the Diversified feature works

The diversified portion of your portfolio is determined by ANZ with reference to:

- your portfolio complying with the minimum number of 4 approved securities requirement
- the requirement that no approved security can exceed 25% of the diversified portion of your portfolio
- the requirement that restricted securities cannot account for more than 50% of the diversified portion of your portfolio; and
- if any of the above applies, the approved securities in excess of those limits will be excluded from the diversified portion of your portfolio and the standard LVR will apply.

The Portfolio Security Value with the Diversified feature applied will generally be higher, though never lower, than a standard ANZ Share Investment Loan. To see the extended list of stocks available under the Diversified feature and compare the LVRs with the standard ANZ Share Investment Loan, please visit www.anz.com/investmentlending/asl.

ANZ automatically calculates the amount you can borrow by applying these rules. For a demonstration of the potential of the Diversified feature and the additional choice it provides, we recommend using our Diversification Calculator. Simply go to www.anz.com/investmentlending/asl or contact us by phone.

Example: The power of ANZ Share Investment Loan - Diversified feature

Rebecca has a share portfolio consisting of six stocks with a market value of \$100,000, of which she has borrowed \$40,000.

Shares	% Total	Market Value	Standard LVR	Standard Security Value	Diversified LVR	Diversified Security Value
Blue chip 1	20%	\$20,000	70%	\$14,000	75%	\$15,000
Blue chip 2	20%	\$20,000	70%	\$14,000	75%	\$15,000
Mid cap 1	20%	\$20,000	50%	\$10,000	70%	\$14,000
Mid cap 2	20%	\$20,000	40%	\$8,000	65%	\$13,000
Small cap 1	10%	\$10,000	0%	\$0	50%	\$5,000
Small cap 2	10%	\$10,000	0%	\$0	40%	\$4,000
Total		\$100,000		\$46,000		\$66,000

With a standard ANZ Share Investment Loan, the remaining funds available to invest would be \$6,000. If her shares fell in value by an average of 20%, she would need to meet a margin call. With ANZ's Diversified feature, the remaining funds available to invest would be \$26,000. The Diversified feature allows Rebecca to:

- **increase her investment** by utilising all available funds and maintaining a diversified portfolio (eg. she could purchase up to \$104,000 of at least 3 different 75% LVR stocks)
- **maintain the same cushion** before she needs to meet a margin call – and still increase her investment (eg. she could purchase \$46,667 of at least 2 additional 75% LVR stocks and she would not need to meet a margin call unless her shares fell in value by an average of 20%)
- **increase the cushion** before she needs to meet a margin call and maintain her existing investment – she would not need to meet a margin call unless her shares fell in value by an average of 44%.

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Important information about the Diversified feature

The Diversified feature has additional complexities over a standard ANZ Share Investment Loan. While you can choose to use it to borrow more to increase your potential returns, this increases the risk if the value of your portfolio falls.

The following do not contribute to your portfolio becoming eligible for the Diversified LVRs:

- shares where you hold options over the shares
- shares not on the ANZ Approved Securities List
- cash held in a linked ANZ V2 PLUS account.

However, these are treated in the same way as under a standard ANZ Share Investment Loan and do contribute to your portfolio's total Security Value.

Different shares issued by the same company are viewed as a single security in calculating whether your portfolio is diversified. The total market value of all ordinary shares, preference shares and hybrid securities issued by a single company, must not total more than 25% of your diversified portfolio. Any excess will only attract the Standard LVR.

Managing the ANZ Share Investment Loan Diversified feature

If you sell shares or managed funds so that there are less than 4 stocks or managed funds in your portfolio, the Standard LVRs apply to your entire portfolio. Your Security Value may drop significantly which may cause a margin call, particularly if some of the remaining stocks in your portfolio have a 0% Standard LVR.

ANZ recommends that you monitor your loan and that prior to undertaking any buy or sell, you utilise the ANZ Diversified Share Investment Loan calculator available on www.anz.com/investmentlending to determine the impact upon your portfolio.

Nevertheless, if you have the Diversified feature enabled, the Security Value of your portfolio will always be at least as high as with a standard ANZ Share Investment Loan.

Important Information

Leveraging a share portfolio is fast becoming a popular wealth creation strategy. However, you should be aware that whilst leveraging into investments increases the potential return, it is important to recognise that it can also multiply the effects of falls in sharemarket values. We therefore strongly advise you talk to your financial planner, tax adviser and/or stockbroker and ensure you understand the risks, the specific tax implications, as well as the legal and financial ramifications of a share investment lending facility.

The information provided is general in nature only and has not been prepared taking into consideration your particular needs, circumstances or objectives. ANZ recommends you read the ANZ Share Investment Loan Product Disclosure Statement and the ANZ Investment Lending Terms and Conditions which are available by calling the Client Services Team or from anz.com/investmentlending before acquiring the product. Fees and charges apply. All ANZ Investment Lending applications are subject to ANZ's credit approval criteria.